

# Indo-Australian Chamber of Commerce Chennai, India

# **About the Chamber**

The Indo-Australian Chamber of Commerce is the premier platform for promoting Indo-Australian business exchanges. It functions closely with Government of Australia and its High Commission in India. Among the distinguished Speakers, who addressed members of the Chamber, are Prime Minister, John Howard; Hon. Alexander Downer, Minister for Foreign Affairs; Hon. Mike Rann, Premier of South Australia; and Hon. Alan Carpenter, MLA, Premier of Western Australia.

The membership of the Chamber covers a broad spectrum of industries and products spread across different regions in the country.

The Chamber's activities cover four areas:

- Provides a database on Australian and Indian industries and advise members on the emerging trends in bilateral trade.
- Acts as a continuing link between Indian and Australian companies with a view to identifying specific opportunities for trade and technology transfers.
- · Creates awareness among members and others on bilateral

business opportunities through seminars, workshops and trade missions.  $\vec{\ }$ 

• The Chamber works closely with Chambers of Commerce, trade bodies, universities and other research institutes in Australia to promote a wide range of interaction between India and Australia.

The Chamber's publications like

- Annual Report
- Quarterly Bulletin
- Monthly online magazine "Business Talk"

are excellent media for advertisements and for reaching out to Indo-Australian business community.

The Chamber welcomes your enquiries, comments and suggestions and will be happy to put you on our mailing list.

#### Your communications may be addressed to

# C. Sarat Chandran

Director Indo-Australian Chamber of Commerce "Arjay Apex Centre", 3rd Floor, New No. 51, (Old No. 24), College Road, Chennai 600 006, India T: 91-44-2821 3231 / 2825 4870 M: 91-98404 60649 E: indaust@dataone.in / admin@indoaustchamber.com W: www.indoaustchamber.com



#### Anindita Sen Director BOS SOFTWARE PVT. LTD

# Products / Services:

Back office – SMSF administration Back office – Finance & accounting services Back office – Investor Portfolio accounting services

# **Business interests in Australia:**

 $\sqrt{}$  Business Development

# Address:

3, Gajapathy Road, Kilpauk Chennai – 600 010. India T: 91-44-42118824 **M: 91-9962672198** E:anindita@bosaccounting.com W: www.bosaccounting.com



# Products / Services :

Installation and commissioning of lighting protection equipments, electrical equipments like transformers, HT/LT cables, switch gear, capacitors, etc.

# **Business interests in Australia:**

 $\sqrt{}$  Business Development  $\sqrt{}$  Import Opportunities

# Address:

9, B.M.S. Colony, Tatabad 11<sup>th</sup> Street Coimbatore – 641 012. India T: 91-422-2494823 M: 91-9443055818 E: sukumar@chitraenterprises.com



#### Anoop Menon Managing Director & CEO CONFIANZ INFORMATION TECHNOLOGIES P. LTD

# Products / Services :

IT Consulting ERP / CRM / CMS Development Telecom Development Open Source Customization Web Development IT Source Provider Mobile Application Development

# Business interests in Australia:

 $\sqrt{10}$  Business Development  $\sqrt{10}$  Consultancy

### Address:

L-10B, L-Level, Tejaswini Building Technopark Campus, Kazhakuttam P.O. Trivandrum. India T: 91-471-3048030 M: 91-9745022622 E: anoopmenon@confianzit.com W: www.confianzit.com



#### V. Satheesh Kumar Managing Director **GURU ALLIANCE (INDIA) PVT. LTD**

# Products / Services:

*Infrastructure Support* – Windows,Linux (AIX Specialization), Middleware & Database support Application Development - Web 2.0, Mobile (iPhone & Andriod) Legacy Modernization - Migration of legacy systems www.quickofficeonline.com- Document Management System (SaaS); www.quickcommerceonline.com eCommerce Solution for entire storefront. Fast Freight 2.0 - Export and import software package for consolidators and liners

#### Business interests in Australia:

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Export Opportunities  $\sqrt{10}$  Business Development  $\sqrt{10}$  Outsourcing

#### Address:

Anna Nagar, Chennai – 600 101. India T: 91-44-43500022 / 33 M: 91-9940184878 E: satheesh@guruallianceindia.com W: www.guruallianceindia.com



#### M. Roberts Masillamani Dean CS HINDUSTAN INSTITUTE OF TECHNOLOGY AND SCIENCE

# Products / Services :

Education on the Engineering discipline

# **Business interests in Australia:**

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Business Development

# Address:

P.O. Bag No. 01, Rajiv Gandhi Salai Padur, Chennai – 603 103. India T: 91-44-27474262 M: 91-9840047214 E: deancs@hindustanuniv.ac.in W: www.hindustanuniv.ac.in



Aby K. Thomas Professor & Head, HINDUSTAN UNIVERSITY

# Products / Services :

Education services – Electronics & Telecommunications

# **Business interests in Australia:**

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Business Development

# Address:

Dept. of Electronics and Communication Engineering Rajiv Gandhi Salai, Padur P.O. Kelambakkam, Chennai – 603 103. India T: 91-44-27474395 Extn: 137 M: 91-9962530973 E: ece@hindustanuniv.ac.in W: www.hindustanuniv.ac.in



Satya Narayan Mishra General Manager INDIAN OVERSEAS BANK

Products / Services :

Banking Products and Services

# Business interests in Australia:

 $\sqrt{}$  Business Development  $\sqrt{}$  Consultancy

### Address:

Central Office 762, Anna Salai Chennai - 600 002. India T: 91-44- 2852 0919 M: 91-77080 99567 E: snmishra@iobnet.co.in



Louanne M. Hancock **Chief Executive Officer** 

# **INTERFACE INTERNATIONAL CAREERS PVT. LTD**

# Products / Services :

International Education & Employment in Australia

# **Business interests in Australia:**

 $\sqrt{}$  Business Development  $\sqrt{}$  Skills shortage recruitment and placement opportunities

# Address:

103, I Floor, Tower B Unitech Cyber Park, Sector 39 Gurgaon – 122 001. Haryana. India T: 91-124-4683 777 M: 91-98181 35350 E: L.Hancock@interfaceol.com W: www.interfaceol.com



#### K.S. Madhusudan Managing Director M M VISA-AID CONSULTANCY PVT. LTD

# Products / Services :

- Immigration (including business migration)
- Employment (promote work visas of DIAC)
- Education services (E2E) Australia only

# **Business interests in Australia:**

- $\sqrt{\text{Tie-up}}$  with employers/companies for job placements; and Universities/institutions for student placements.
- $\sqrt{}$  Joint ventures with companies for business development/ expansion/ migration.

### Address:

No. 510, 5<sup>th</sup> Floor, South Block Manipal Centre, 47, Dickenson Road, Bangalore – 560 042. India T: 91-80-41320025 M: 91-9845210912 E: anzmigration@rediffmail.com



#### K. Varadharajan Managing Director MANAV PACKAGING PRIVATE LIMITED

# Products / Services :

Corrugated Boxes, paper bags, printing books, notebooks, inner punched carton, pizza boxes, fruit boxes and beverage boxes. Rattan sticks, reed diffuser

# **Business interests in Australia:**

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Export Opportunities  $\sqrt{}$  Business Development  $\sqrt{}$  Import Opportunities

# Address:

Plot No. A4, A5 & A6, Phase 1, MEPZ-Special Economic Zone Tambaram, Chennai – 600 045. India T: 91-44-2262 5555 / 0450 M: 91-9884043734 E: varadharajan@manavpackaging.in

(Dhinesh Pty Ltd, Level 7, 330 Collins Street, Melbourne, Victoria 3000. Australia T: 61-3-9317 5672 M: 61-407358134 E: raj@dhinesh.com.au W: ww.manavpackaging.in



A.G. Vijayachandra Menon Director MVJ FOODS (INDIA) PVT. LTD

# Products / Services :

FMCG segment – all kinds of masalas, spice powders, rice powders, pickles, jams, etc.

Wish to import oats from Australia

# **Business interests in Australia:**

- $\sqrt{}$  Joint Ventures  $\sqrt{}$  Export Opportunities  $\sqrt{}$  Business Development  $\sqrt{}$  Import Opportunities

#### Address:

H.B. No. 7, Panampilly Nagar Cochin, Kerala T: 91-484-2604917 M: 91-9447000023 E: vcmenon@melam.com W: www.melam.com



### Products / Services :

Want to improve exports and overcome increased import competition and reduced margins, enter into a cooperative arrangement with MFI, an Australian entity established in 2005. The company owns and operates facilities in the Special Economic Zone, Chennai, India and has positioned itself for expansion by undertaking work for others.

# **Business interests in Australia:**

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Business Development  $\sqrt{}$  Consultancy

Address:

Plot No. B5, B & B10, Phase 1 Madras Export Processing Zone, Special Economic Zone, Tambaram, Chennai – 600 045 India M: 61-433331320 (Melbourne) E: bbesim@myfactoryindia.in W: www.myfactoryindia.in



#### Noel A. Kanagaraj Chairman & Managing Director NOEL MEDIA & ADVT. (P) LTD

# Products / Services:

Malls advertising & mall management Airports modernization & revenue generating models Road safety education Solar power & renewable energy

# Business interests in Australia:

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Export Opportunities  $\sqrt{}$  Consultancy  $\sqrt{}$  Import Opportunities

### Address:

31/22, Victoria Crescent Road Chennai – 600 008. India T: 91-44-3048 5891 / 92 M: 91-9841077790 E: noelmedia@gmail.com W: www.noelnetwork.com



#### Prathish Vijay Director - CMO PHYKON SOLUTIONS (P) LTD

# Products / Services :

BPO Services

**Contact Center Services** 

- Technical Support (Email, Tickets, Live Chat, Telephone)

- Customer Support (Email, Live Chat, Telephone) Back Office Services

- Order Entry - Order Processing

- Online / Offline Data Entry

Software Testing Services (Manual / Automated)

# **Business interests in Australia:**

 $\sqrt{1}$  Joint Ventures  $\sqrt{1}$  Business Development  $\sqrt{1}$  Looking for an Agent  $\sqrt{1}$  Outsourcing

# Address:

L-11, Basement 1<sup>st</sup> Floor, Thejaswini Building, Technopark Campus, Trivandrum – 695 581. India T: 91-471-6456070 M: 91-9947769452 E: prathish@phykon.com W: http://phykon.com



Ramana Bodepudi Chief Executive Officer



Prabha Srinivasan President – Tax & Financial Accounting Services Division

# PRECISTAT IT SOLUTIONS PRIVATE LIMITED (India) PRECISTAT DATA SERVICES, INC (USA)

Products / Services :

**Tax, Accounting & Bookkeeping Services** Established in 2004, PreciStat Data Services, Inc, is head quartered in California, USA with operations in Vizag, India. Since its inception, PreciStat has grown to over 110+ staff members consisting of a team of professionals which includes qualified Chartered Accountants (CA's), Certified Public Accountants (CPAs). Enrolled Agents (EAs) and several other people on the path to certification. We provide top notch personalized Tax, Accounting, Bookkeeping, and preparation of Monthly, Quarterly and Annual Financial Statements to a variety of clientele including some well-established and notably recognized CPA firms in the United States.

# **Call Center Services**

PreciStat is a rapidly growing, Global Business Process Outsourcing (BPO) Call Center Services Company that delivers flexible, high performance turnkey solutions focused on rapidly driving revenue and value for our clients while reducing their costs. We help clients from diverse industries build strong relationships with their customers by leveraging multiple channels seamlessly. These channels include voice and non-voice based customer service. Our deep domain expertise and expereince in our industry segments enable us to better understand and serve our customer's needs.

#### **Business interests in Australia:**

 $\sqrt{10}$  Joint Ventures  $\sqrt{10}$  Outsourcing

#### Address:

Visakhapatnam & Chennai, India M: 91-99400 95879 / 99498 00032 E: ramana@precistat.com / psrinivasan@precistat.com W: www.precistat.com



#### SPIKE POWER PROTECTION SYSTEMS AND TECHNOLOGIES

# Products / Services :

Supply, servicing of lighting protection, surge protection and grounding systems for all facilities. Also in the business of renewable energy.

# **Business interests in Australia:**

 $\sqrt{}$  Business Development  $\sqrt{}$  Import Opportunities

### Address:

Kurunchi, 66, New Avadi Road Kilpauk, Chennai – 600 010. India T: 91-44-26451834 / 35 M: 91-9841045054 E: sekhar@spikepower.com W: www.spikepower.com



# Business Development Manager SUNDARAM BUSINESS SERVICES

# Products / Services :

SBS has been operating in Australia for the last 6 years and is the largest offshore provider of Self Manager Superfund administration services to Australian accountants.

SBS also currently undertakes a full range of accounting & portfolio administration services for Australian clients.

SBS is now seeking to expand its services in Australia to other areas like Medical Transcription, Legal Transcriptions, Human Resource Outsourcing, Tele-calling and General Administrative services.

# **Business interests in Australia:**

 $\sqrt{10}$  Business Development  $\sqrt{10}$  Consultancy

### Address:

Suite 6.04 & 6.05, Level 6, No. 2, Queen Street, Melbourne, Victoria 3000. Australia T: 61-3-9620 5634 M: 61-450559898 E: chamu.sriram@sundarambpo.com.au W: www.sbs-australia.com



#### K.S. Kandasamy Managing Director TAMILNADU TRADE PROMOTION ORGANISATION

# Products / Services :

Providing infrastructure facilities to the organizers to conduct exhibitions/events in the three exhibition halls and in the Convention Centre of Tamilnadu Trade Promotion Organisation..

# **Business interests in Australia:**

 $\sqrt{}$  Business Development

#### Address:

6A, 6B, 6C, Mount Poonamallee Road Nandambakkam, Chennai – 600 089. India T: 91-44-2231 5552 M: 91-9677021178 E: ksk\_dc@yahoo.co.in W: www.chennaitradecentre.org



### Products / Services:

The Bank's principal business activities are Commercial Banking including Corporate Banking, Retail Banking, Trade Finance and Treasury Products.

The loan products of the Bank include term loans for project funding, short-term loans, trade finance (exporters/importers) and working capital financing.

Other services include international debit/ credit card facility, depository services, third party insurance/mutual fund products, deposit/loan facilities for NRIs etc.

# **Business interests in Australia:**

 $\sqrt{}$  Business Development

### Address:

Suite 2, Level 4, 275 George Street Sydney, NSW 2000. Australia T: 61-2-9279 1847 M: 61-040536 4397 E: sydney.australia@unionbankofindia.com W: www.unionbankofindia.com



#### J. Bhalaji, Managing Director UNITED STEEL & STRUCTURALS (P) LTD

# Products / Services:

Pre-Engineering Steel Building Galvalume Coils, Metal Falce Sealing Metal Fancong, Alsynite products

# **Business interests in Australia:**

 $\sqrt{}$  Joint Ventures  $\sqrt{}$  Export Opportunities  $\sqrt{}$  Business Development  $\sqrt{}$  Import Opportunities

# Address:

New No. 8, Old No. 23, Venus Colony 2<sup>nd</sup> Street, Alwarpet, Chennai – 600 018. India T: 91-44-42321801 / 43081098 M: 91-9003031503 E: md@unitedstrucurals.com W: www.unitedstructurals.com



Mr. D. Prabhakar Chief Executive Officer USHA ENTERPRISES

# Products / Services :

Industrial safety gloves (PPEs) Welders gloves leather Work gloves leather Kevlar gloves for heat resistant Aluminised gloves for high radiant heat resistant

# **Business interests in Australia:**

 $\sqrt{}$  Export Opportunities  $\sqrt{}$  Business Development  $\sqrt{}$  Looking for an Agent

#### Address:

20, E.S.I. Hospital Road, Peravallur Perambur, Chennai – 600 011. India T: 91-44-26271166 M: 91-9444143976 E: ushaenterprises@sify.com W: www.ushaenterprises.com





Mr. P. Gopalakrishna Secretary



Mr. P. Santhosh Manager – Member Relation

INDO-AUSTRALIAN CHAMBER OF COMMERCE